

Madison Relative Mold Claims Hazards Ranking Model by State

Which States are Risky

2004

| STATE                | Policyholders<br>Of America<br>(POA) Claims | % of Total | Total P&C Premium<br>(all lines) | % of total | Relative Mold Claim<br>Frequency Based on<br>Total P&C Premium in<br>the State | Homeowners<br>Multiple Peril<br>Premium, \$000 | % of Total<br>Homeowners<br>Premiums | Relative Mold Claim<br>Frequency Based on<br>Total Homeowners<br>Premium | Renters<br>Average<br>Premium | Homeowners<br>Average<br>Premium | Combined<br>Average<br>Premium for<br>Renters and<br>Homeowners | Number of<br>Policies Sold | Number of<br>Expected Mold<br>Claims per<br>State | Expected<br>Frequency of Mold<br>Claims per<br>Homeowners<br>Policies Issued | Commercial<br>Multiple Peril<br>Premiums, \$000 | % of total |
|----------------------|---|------------|----------------------------------|------------|--|--|--------------------------------------|--|-------------------------------|----------------------------------|---|----------------------------|---|--|---|------------|
| Texas                | 4,811                                       | 20.27%     | \$21,632,709                     | 6.87%      | 2.95   | \$3,066,773                                    | 8.90%                                | 2.28   | \$228                         | \$861                            | \$545   | 5,632,274                  | 60,801  | 1.08%  | \$319,272                                       | 1.74%      |
| Florida              | 3,905                                       | 16.45%     | \$20,666,326                     | 6.57%      | 2.50   | \$218,218                                      | 0.63%                                | 25.97  | \$232                         | \$474                            | \$353   | 618,181                    | 49,351  | 7.98%  | \$75,043  | 0.41%      |
| Oklahoma             | 633   | 2.67%      | \$3,426,868                      | 1.09%      | 2.45   | \$65,687                                       | 0.19%                                | 13.99  | \$106                         | \$378                            | \$242   | 271,434                    | 8,000   | 2.95%  | \$332,111                                       | 1.81%      |
| South Carolina       | 663   | 2.79%      | \$4,606,148                      | 1.46%      | 1.91   | \$2,852,286                                    | 8.28%                                | 0.34   | \$222                         | \$657                            | \$440   | 6,489,843                  | 8,379   | 0.13%  | \$175,547                                       | 0.96%      |
| Nevada               | 339   | 1.43%      | \$2,364,919                      | 0.75%      | 1.90   | \$3,750,088                                    | 10.89%                               | 0.13   | \$262                         | \$578                            | \$420   | 8,928,781                  | 4,284   | 0.05%  | \$3,049   | 0.02%      |
| Arizona              | 722   | 3.04%      | \$5,050,541                      | 1.61%      | 1.90   | \$561,086                                      | 1.63%                                | 1.87   | \$194                         | \$418                            | \$306   | 1,833,614                  | 9,125   | 0.50%  | \$390,482                                       | 2.13%      |
| California           | 4,974                                       | 20.95%     | \$38,177,384                     | 12.13%     | 1.73   | \$495,767                                      | 1.44%                                | 14.56  | \$203                         | \$594                            | \$399   | 1,244,083                  | 62,861  | 5.05%  | \$395,246                                       | 2.16%      |
| South Dakota         | 101   | 0.43%      | \$913,676                        | 0.29%      | 1.47   | \$529,638                                      | 1.54%                                | 0.28   | \$171                         | \$505                            | \$338   | 1,566,976                  | 1,276   | 0.08%  | \$67,458  | 0.37%      |
| Tennessee            | 563   | 2.37%      | \$5,605,485                      | 1.78%      | 1.33   | \$61,049                                       | 0.18%                                | 13.38  | \$100                         | \$403                            | \$252   | 242,740                    | 7,115   | 2.93%  | \$80,399  | 0.44%      |
| Kansas               | 288   | 1.21%      | \$3,045,192                      | 0.97%      | 1.25   | \$329,133                                      | 0.96%                                | 1.27   | \$150                         | \$334                            | \$242   | 1,360,054                  | 3,640   | 0.27%  | \$1,353,590                                     | 7.40%      |
| Oregon               | 341   | 1.44%      | \$3,699,186                      | 1.18%      | 1.22   | \$655,682                                      | 1.90%                                | 0.75   | \$187                         | \$474                            | \$331   | 1,983,909                  | 4,310   | 0.22%  | \$506,594                                       | 2.77%      |
| North Dakota         | 68  | 0.29%      | \$797,689                        | 0.25%      | 1.13   | \$199,040                                      | 0.58%                                | 0.50   | \$142                         | \$369                            | \$256   | 779,022                    | 859   | 0.11%  | \$105,998                                       | 0.58%      |
| Utah                 | 166   | 0.70%      | \$1,975,914                      | 0.63%      | 1.11   | \$79,380                                       | 0.23%                                | 3.04   | \$160                         | \$617                            | \$389   | 204,324                    | 2,098   | 1.03%  | \$93,906  | 0.51%      |
| North Carolina       | 563   | 2.37%      | \$7,792,415                      | 2.48%      | 0.96   | \$409,257                                      | 1.19%                                | 2.00   | \$162                         | \$576                            | \$369   | 1,109,098                  | 7,115   | 0.64%  | \$1,013,734                                     | 5.54%      |
| Vermont              | 41  | 0.17%      | \$717,356                        | 0.23%      | 0.76   | \$899,109                                      | 2.61%                                | 0.07   | \$167                         | \$427                            | \$297   | 3,027,303                  | 518   | 0.02%  | \$474,370                                       | 2.59%      |
| Arkansas             | 139   | 0.59%      | \$2,570,403                      | 0.82%      | 0.72   | \$73,369                                       | 0.21%                                | 2.75   | \$160                         | \$601                            | \$381   | 192,823                    | 1,757   | 0.91%  | \$189,768                                       | 1.04%      |
| Alaska               | 43  | 0.18%      | \$807,344                        | 0.26%      | 0.71   | \$66,388                                       | 0.19%                                | 0.94   | \$136                         | \$317                            | \$227   | 293,104                    | 543   | 0.19%  | \$202,945                                       | 1.11%      |
| Mississippi          | 138   | 0.58%      | \$2,620,640                      | 0.83%      | 0.70   | \$84,565                                       | 0.25%                                | 2.37   | \$123                         | \$414                            | \$269   | 314,953                    | 1,744   | 0.55%  | \$251,922                                       | 1.38%      |
| Wyoming              | 22  | 0.09%      | \$447,552                        | 0.14%      | 0.65   | \$297,861                                      | 0.86%                                | 0.11   | \$189                         | \$501                            | \$345   | 863,365                    | 278   | 0.03%  | \$287,192                                       | 1.57%      |
| New York             | 1,023                                       | 4.31%      | \$22,588,144                     | 7.18%      | 0.60   | \$2,328,289                                    | 6.76%                                | 0.64   | \$197                         | \$533                            | \$365   | 6,378,874                  | 12,929  | 0.20%  | \$124,824                                       | 0.68%      |
| District of Columbia | 37  | 0.16%      | \$850,759                        | 0.27%      | 0.58   | \$1,124,900                                    | 3.27%                                | 0.05   | \$138                         | \$314                            | \$226   | 4,977,434                  | 468   | 0.01%  | \$347,772                                       | 1.90%      |
| Delaware             | 56  | 0.24%      | \$1,362,310                      | 0.43%      | 0.54   | \$341,515                                      | 0.99%                                | 0.24   | \$224                         | \$594                            | \$409   | 835,000                    | 708   | 0.08%  | \$688,043                                       | 3.76%      |
| Missouri             | 244   | 1.03%      | \$5,947,409                      | 1.89%      | 0.54   | \$661,073                                      | 1.92%                                | 0.54   | \$156                         | \$441                            | \$299   | 2,214,650                  | 3,084   | 0.14%  | \$794,424                                       | 4.37%      |
| Ohio                 | 492   | 2.07%      | \$12,071,510                     | 3.84%      | 0.54   | \$100,907                                      | 0.29%                                | 7.08   | \$132                         | \$429                            | \$281   | 359,740                    | 6,218   | 1.73%  | \$384,131                                       | 2.10%      |
| New Hampshire        | 51  | 0.21%      | \$1,316,104                      | 0.42%      | 0.51   | \$1,077,109                                    | 3.13%                                | 0.07   | \$167                         | \$497                            | \$332   | 3,244,304                  | 645   | 0.02%  | \$164,778                                       | 0.90%      |
| Montana              | 37  | 0.16%      | \$1,012,680                      | 0.32%      | 0.48   | \$64,946                                       | 0.19%                                | 0.83   | \$154                         | \$491                            | \$323   | 201,383                    | 468   | 0.23%  | \$420,757                                       | 2.30%      |
| Connecticut          | 165   | 0.70%      | \$4,788,012                      | 1.52%      | 0.46   | \$157,685                                      | 0.46%                                | 1.52   | \$136                         | \$410                            | \$273   | 577,601                    | 2,085   | 0.36%  | \$74,791  | 0.41%      |
| New Jersey           | 387   | 1.63%      | \$11,504,970                     | 3.66%      | 0.45   | \$113,058                                      | 0.33%                                | 4.97   | \$137                         | \$319                            | \$228   | 495,868                    | 4,891   | 0.99%  | \$137,570                                       | 0.75%      |
| Virginia             | 217   | 0.91%      | \$6,524,327                      | 2.07%      | 0.44   | \$541,297                                      | 1.57%                                | 0.58   | \$182                         | \$546                            | \$364   | 1,487,080                  | 2,742   | 0.18%  | \$160,642                                       | 0.88%      |
| Pennsylvania         | 427   | 1.80%      | \$13,130,812                     | 4.17%      | 0.43   | \$713,211                                      | 2.07%                                | 0.87   | \$133                         | \$345                            | \$239   | 2,984,146                  | 5,396   | 0.18%  | \$124,159                                       | 0.68%      |
| Maine                | 38  | 0.16%      | \$1,270,918                      | 0.40%      | 0.40   | \$1,456,397                                    | 4.23%                                | 0.04   | \$134                         | \$403                            | \$269   | 5,424,197                  | 480   | 0.01%  | \$11,866  | 0.06%      |
| Louisiana            | 151   | 0.64%      | \$5,079,109                      | 1.61%      | 0.39   | \$1,295,663                                    | 3.76%                                | 0.17   | \$153                         | \$417                            | \$285   | 4,546,186                  | 1,908   | 0.04%  | \$116,680                                       | 0.64%      |
| Michigan             | 342   | 1.44%      | \$11,873,748                     | 3.77%      | 0.38   | \$138,803                                      | 0.40%                                | 3.58   | \$169                         | \$520                            | \$345   | 402,911                    | 4,322   | 1.07%  | \$2,112,505                                     | 11.54%     |
| Rhode Island         | 36  | 0.15%      | \$1,251,565                      | 0.40%      | 0.38   | \$154,594                                      | 0.45%                                | 0.34   | \$116                         | \$336                            | \$226   | 684,044                    | 455   | 0.07%  | \$500,953                                       | 2.74%      |
| Idaho                | 35  | 0.15%      | \$1,274,934                      | 0.41%      | 0.36   | \$211,992                                      | 0.62%                                | 0.24   | \$124                         | \$467                            | \$296   | 717,401                    | 442   | 0.06%  | \$53,701  | 0.29%      |
| New Mexico           | 41  | 0.17%      | \$1,593,438                      | 0.51%      | 0.34   | \$399,840                                      | 1.16%                                | 0.15   | \$137                         | \$394                            | \$266   | 1,505,989                  | 518   | 0.03%  | \$749,036                                       | 4.09%      |
| Nebraska             | 52  | 0.22%      | \$2,093,385                      | 0.67%      | 0.33   | \$631,866                                      | 1.83%                                | 0.12   | \$241                         | \$714                            | \$478   | 1,323,280                  | 657   | 0.05%  | \$231,996                                       | 1.27%      |
| Kentucky             | 98  | 0.41%      | \$3,963,258                      | 1.26%      | 0.33   | \$935,706                                      | 2.72%                                | 0.15   | \$203                         | \$448                            | \$326   | 2,874,673                  | 1,239   | 0.04%  | \$270,783                                       | 1.48%      |
| Georgia              | 213   | 0.90%      | \$8,629,244                      | 2.74%      | 0.33   | \$127,596                                      | 0.37%                                | 2.42   | \$201                         | \$606                            | \$404   | 316,223                    | 2,692   | 0.85%  | \$1,009,968                                     | 5.52%      |
| Hawaii               | 29  | 0.12%      | \$1,273,740                      | 0.40%      | 0.30   | \$261,224                                      | 0.76%                                | 0.16   | \$124                         | \$347                            | \$236   | 1,109,231                  | 367   | 0.03%  | \$95,027  | 0.52%      |
| Washington State     | 132   | 0.56%      | \$5,855,895                      | 1.86%      | 0.30   | \$185,423                                      | 0.54%                                | 1.03   | \$197                         | \$451                            | \$324   | 572,293                    | 1,668   | 0.29%  | \$257,478                                       | 1.41%      |
| Indiana              | 137   | 0.58%      | \$6,933,934                      | 2.20%      | 0.26   | \$675,324                                      | 1.96%                                | 0.29   | \$155                         | \$413                            | \$284   | 2,377,901                  | 1,731   | 0.07%  | \$58,404  | 0.32%      |
| Iowa                 | 59  | 0.25%      | \$3,063,378                      | 0.97%      | 0.26   | \$716,565                                      | 2.08%                                | 0.12   | \$143                         | \$373                            | \$258   | 2,777,384                  | 746   | 0.03%  | \$350,372                                       | 1.91%      |
| Colorado             | 112   | 0.47%      | \$5,907,272                      | 1.88%      | 0.25   | \$1,319,639                                    | 3.83%                                | 0.12   | \$157                         | \$387                            | \$272   | 4,851,614                  | 1,415   | 0.03%  | \$1,094,532                                     | 5.98%      |
| Illinois             | 241   | 1.02%      | \$14,887,439                     | 4.73%      | 0.21   | \$674,424                                      | 1.96%                                | 0.52   | \$168                         | \$559                            | \$364   | 1,855,362                  | 3,046   | 0.16%  | \$141,029                                       | 0.77%      |
| Maryland             | 84  | 0.35%      | \$5,650,824                      | 1.80%      | 0.20   | \$577,926                                      | 1.68%                                | 0.21   | \$133                         | \$372                            | \$253   | 2,288,816                  | 1,062   | 0.05%  | \$64,066  | 0.35%      |
| Minnesota            | 87  | 0.37%      | \$6,076,798                      | 1.93%      | 0.19   | \$608,861                                      | 1.77%                                | 0.21   | \$125                         | \$390                            | \$258   | 2,364,509                  | 1,100   | 0.05%  | \$430,365                                       | 2.35%      |
| Massachusetts        | 116   | 0.49%      | \$8,315,204                      | 2.64%      | 0.18   | \$865,212                                      | 2.51%                                | 0.19   | \$182                         | \$526                            | \$354   | 2,444,102                  | 1,466   | 0.06%  | \$464,585                                       | 2.54%      |
| Alabama              | 44  | 0.19%      | \$4,358,016                      | 1.38%      | 0.13   | \$619,515                                      | 1.80%                                | 0.10   | \$159                         | \$457                            | \$308   | 2,011,412                  | 556   | 0.03%  | \$98,534  | 0.54%      |
| West Virginia        | 9   | 0.04%      | \$1,606,689                      | 0.51%      | 0.07   | \$492,909                                      | 1.43%                                | 0.03   | \$105                         | \$266                            | \$186   | 2,657,191                  | 114   | 0.00%  | \$397,023                                       | 2.17%      |
| Wisconsin            | 26  | 0.11%      | \$5,701,629                      | 1.81%      | 0.06   | \$184,024                                      | 0.53%                                | 0.21   | \$134                         | \$388                            | \$261   | 705,073                    | 329   | 0.05%  | \$44,653  | 0.24%      |
| Countrywide:         | 23,738                                      | 100%       | \$314,675,201                    | 100%       |  | \$34,451,869                                   | 100%                                 |  | \$163                         | \$464                            | \$313   | 104,521,752                | 300,000   |  | \$18,298,713                                    | 100.00%    |